

March 16, 2017

"The Way it Works"

Date: March 16, 2017
To: All Staff
From: Marketing

We are excited to offer EFT Personal Training for our valued team members. Our vision for this program is to encourage employees to experience the benefits of personal training at a discounted rate. All packages include unlimited Team Training.

Employee 3-Month Personal Training Offer:

1 session per week - \$28 per session, \$112 per month

2 sessions per week - \$23 per session, \$184 per month

- 30 Minute Sessions Only
- Employee can only schedule their training session between 8AM and 4PM
- Employee will adhere to the same EFT policies as our members (3 months EFT agreement). Monthly personal training fees will be charged to the employee's TAC membership account on the 25th of the month. This amount will be included in deductions from the employee's following paycheck

OR

Employee 3-Month Group Personal Training Offer:

1 group session per week - \$20 per session, \$80 per month

2 group sessions per week - \$18 per session, \$144 per month

- 30 Minute Sessions Only
- Employee can only schedule their training session between 8AM and 4PM
- Employee will adhere to the same EFT policies as our members (3 months EFT agreement). Monthly personal training fees will be charged to the employee's TAC membership account on the 25th of the month. This amount will be included in deductions from the employee's following paycheck

POS Codes for posting partials:

- PT4001 PT30 Minute EMP Advanced (1 Session per Week) \$28.00
- PT4031 PT30 Minute EMP Advanced (2 Sessions per Week) \$46.00
- PT4201 PTG30 Minute EMP Advanced Grp (1 Session per Week) \$20.00
- PT4231 PTG30 Minute EMP Advance Grp (2 Sessions per Week) \$36.00

Repetitive Billing Codes:

- PT4001.1 PT30 Minute EMP Advanced (1 Session per Week) \$112.00
- PT4031.1 PT30 Minute EMP Advanced (2 Sessions per Week) \$184.00
- PT4201.1 PTG30 Minute EMP Advanced Grp (1 Session per Week) \$80.00
- PT4231.1 PTG30 Minute EMP Advance Grp (2 Sessions per Week) \$144.00

Training compensation will remain the same as the current EFT pay rate (Tier 1 only). Employees that are interested in EFT personal training should contact the fitness consultant at their club. The fitness consultants will follow the same booking procedures outlined in the FAQ sheet in the monthly driver. Fitness consultant commissions is \$13 on all employee PT packages.