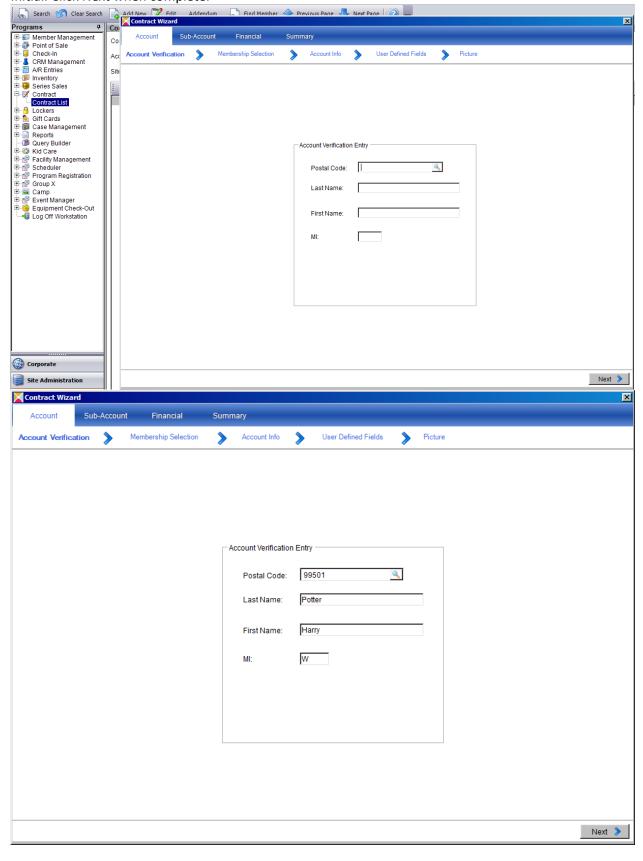
CSI > Programs > Contract > Contract List: Select Site. Click Add New.

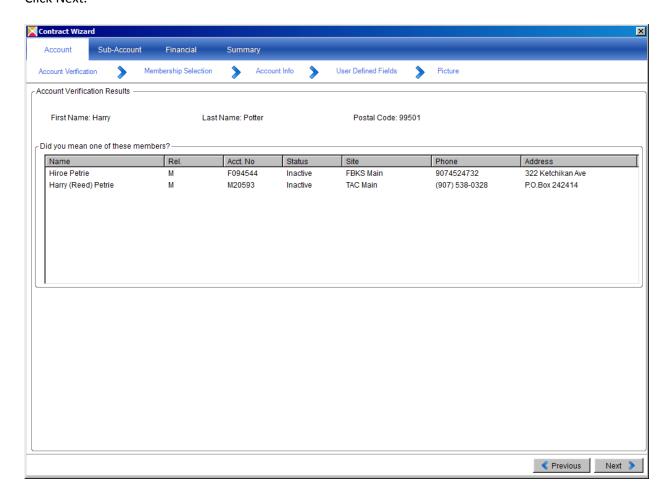
## **Account: Account Verification**

The Contract Wizard window will open as shown below. Enter new member's Postal Code, Last Name, First Name and Middle Initial. Click Next when complete.

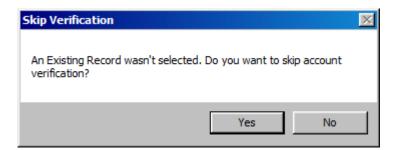


The next screen will show a listing of members with same or similar names. Disregard screen (even if matching name comes up)

\*\*If Member is listed and Status is ACTIVE verify you are not signing up a current/active TAC Member. Click Next.



A pop up window will appear asking if you want to skip account verification. Click Yes.



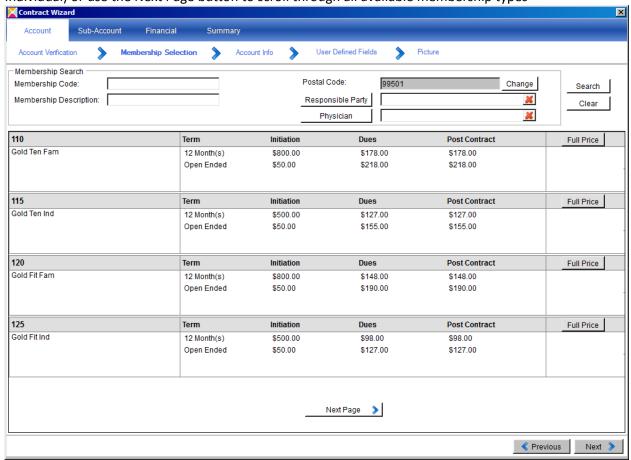
## **Account: Membership Selection**

Select the Term for the appropriate membership type

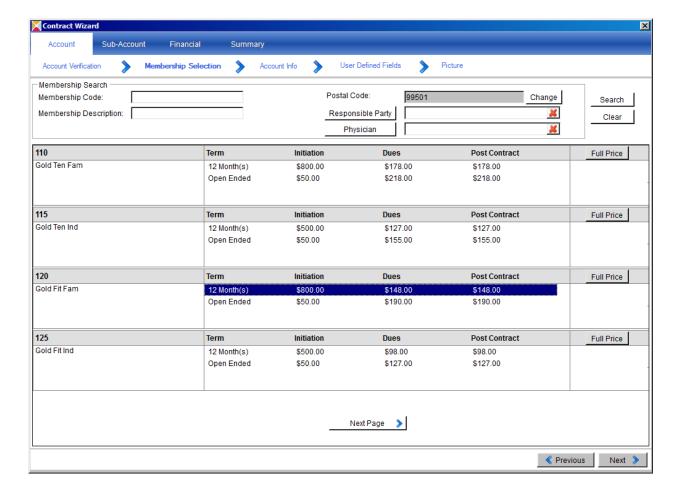
12 Month: For members on a 12-Month Commitment Membership

Open Ended: For No Commitment / Month to Month, TEMP or REHAB Membership

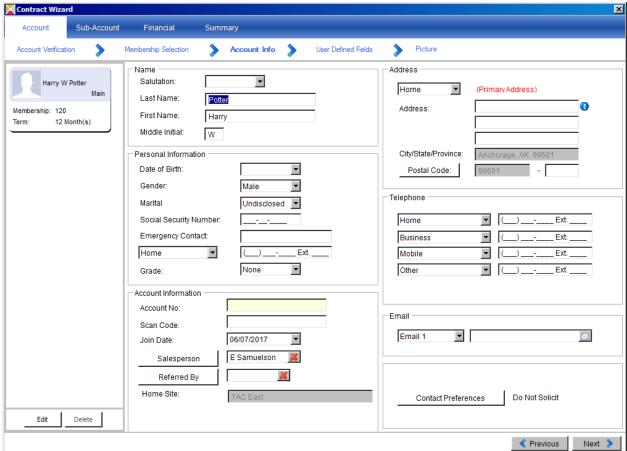
To find the membership Type: Type in Membership Code (Example "120" for Gold Fitness Family, "125" for Gold Fitness Individual) or use the Next Page button to scroll through all available membership types



Example for 120-Gold Fitness Family Membership Highlight Term (do not select Full Price) Click Next.

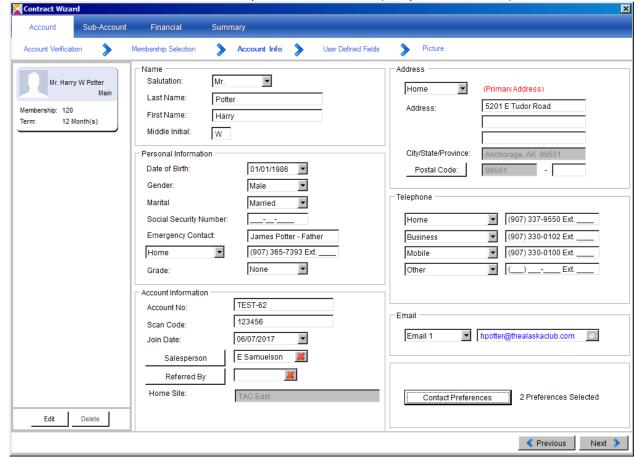


### **Account: Account Info**



Ask Member for Driver's License or ID (verify address information is valid)

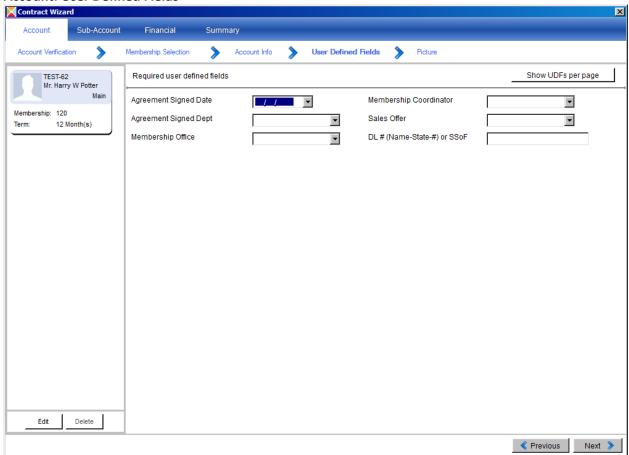
- Add Salutation (Please specify Ms. If adult female unless otherwise requested)
- Enter Birthdate \*\*Required Field/Enter correct Birthdate (must have valid/correct birthdate for Main Member. If Co-App or Dependent not present/Birthdate unknown enter **01/01/1900** & notify member they will be reminded to submit birthdate on first visit)
- Select Gender
- Select Marital Status: Single / Married / Undisclosed-if member does not wish to give info
- Enter Social Security Number: If member does not want to provide, skip and their Driver's License will be entered on later screen
- Enter Emergency Contact: Enter name and relationship (James Potter Father)
- Enter Emergency Contact Phone Number
- Skip Grade
- Account Number: Enter next unused account number
- Scan Code: Enter scan code that will be assigned to them
- Join Date: Enter Join Date (either today or pushed out join date)
- Sales Person: Skip, Accounting will complete
- Referred By: If referred by current member, click "Referred By" and find/select referring member.
- Address Home (Primary): Confirm Address on Driver's License/ID valid for Billing Address. If different, use current, local
  residence address. \*\*If Member provides an out of State (or City more than 40 miles from Club) enter "Billing" address
  under Home and Local Residence Address Under
- Telephone: Enter Home number, with area code.
- Email: Enter email address. Confirm it is correct.
- Contact Preferences: should show 2 preferences Selected (Telephone and Email)



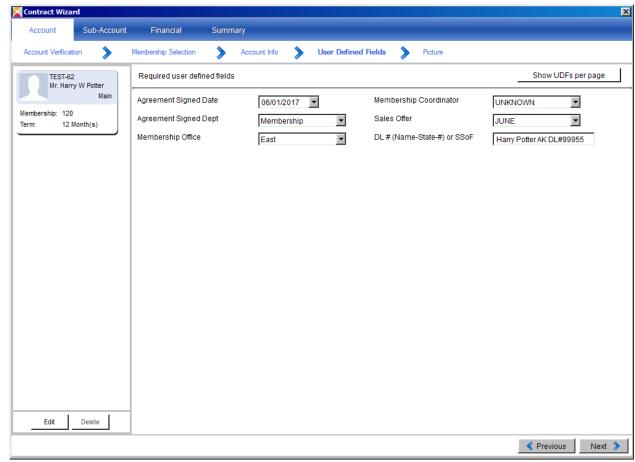
Z	Contact Prefe	erences	X
	Opt-In Selections		
	☑ Phone	Home: (907) 337-9550 Ext.	
	☑ Email	Email 1: hpotter@thealaskaclub.com	
	□ Letter		
	□ Do Not S	Solicit	
		OK Cancel	

Click Next.

# **Account: User Defined Fields**



- Enter Agreement Signed Date (today's Date/Sale Date)
- Enter Agreement Signed Dept = Membership
- Enter Membership Office = East
- Enter your Name (drop down list) at Membership Coordinator. \*\*If your name is not on the listing select UNKNOWN and send a request to Jenny Finch (Accounting Dept) have your name added to the listing.
- Enter Sales Offer
- Enter Member Name-DL # if member did not provide SS # (Example: Harry Potter DL#99955) if SS was provided enter "SSoF" for Social Security on File.
  - \*\*If Out of State ID or Passport specify the State issued and provide a copy to Accounting.



Click Next

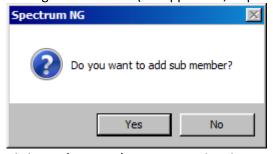
# Picture

Click Take Picture

\*\*Take photos of all members present. Photo must be of the member and should be a recognizable photo for identification purposes at check in.

Click Next

Adding Sub-Accounts (Co-Applicants, Dependents)

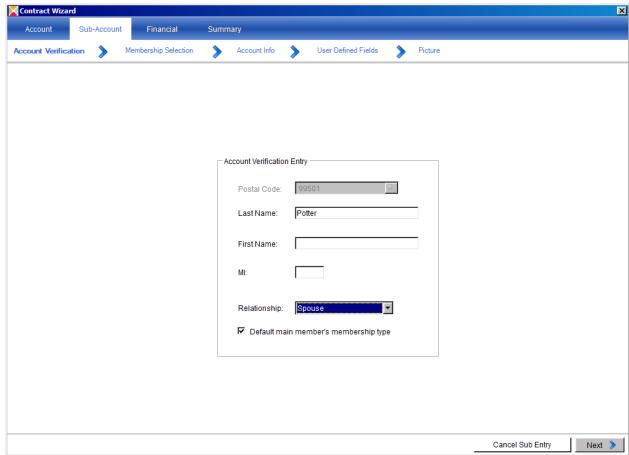


Click Yes if FAMILY/COUPLE membership

Click No if INDIVIDUAL membership (skip to Page 13, Financial Information)

\*\*Note if Individual Membership for a Minor (under 18 years of age) the Parent/Guardian must be added as a Sub member and must sign all membership paperwork. The parent Guardian will not be "active" on the membership but must provide all contact and identification information (birthdate/SS or AK DL/Address/phone/email)

## **Sub-Account: Account Verification**



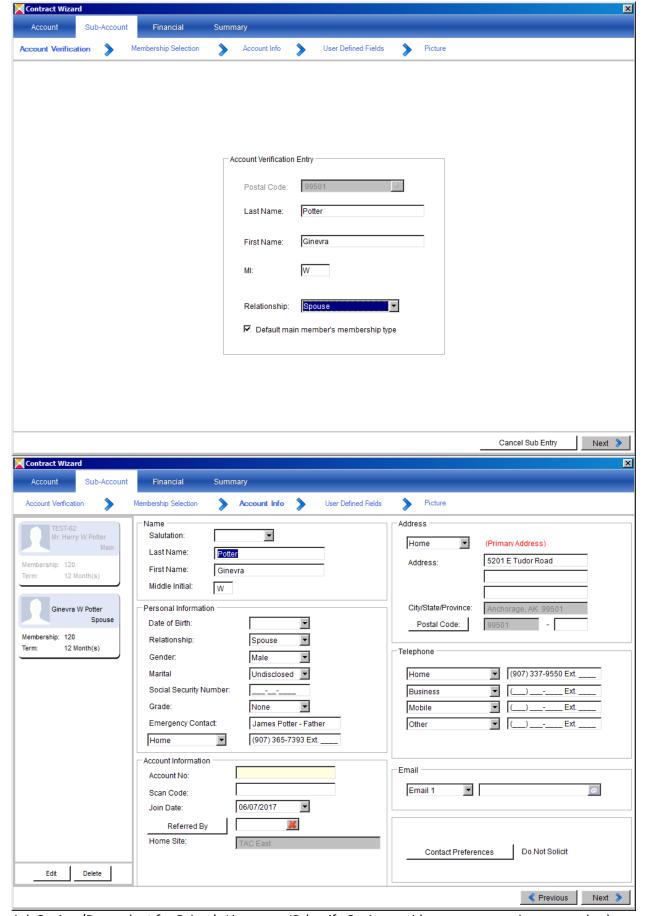
Enter Co-Applicants Last Name (will default to primary member, change if not same)

Enter Co-Applicants First Name (please use full legal name)

**Enter Middle Initial** 

Select Relationship from Drop down listing (Spouse-Married, Partner-Unmarried Domestic Partner, Child-biological or adopted child, Other-for all other relationships Foster Child, Parent, Grandparent, Aunt/Uncle, Niece/Nephew, Legal Guardian-court appointed, etc.).

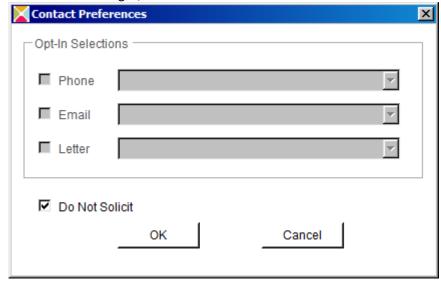
Always leave "Default to the main member's membership type checked"

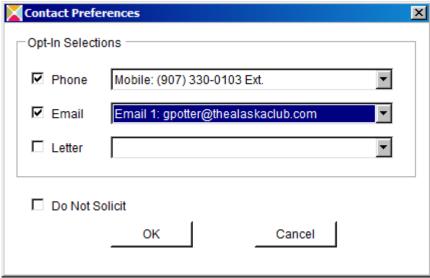


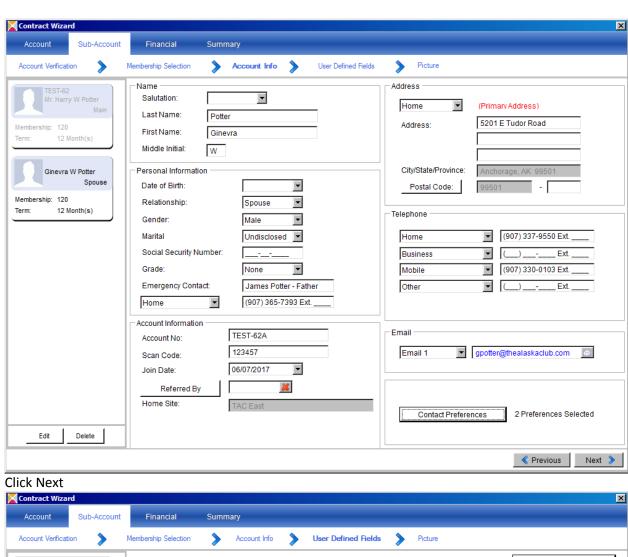
Ask Co-App/Dependent for Driver's License or ID (verify Co-App residence same as primary member)

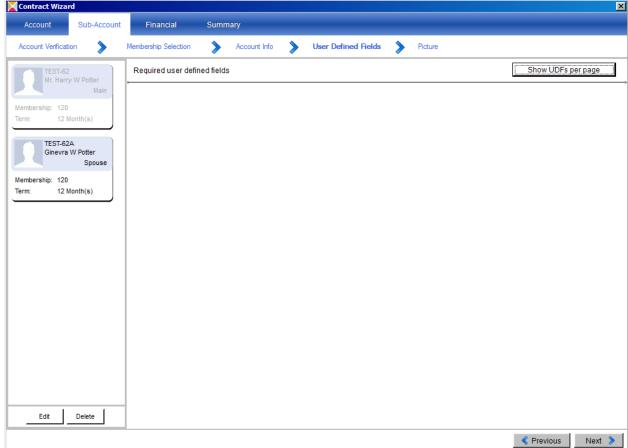
- Add Salutation (Please specify Ms. If adult female unless otherwise requested)
- Enter Birthdate \*\*Required Field/Enter correct Birthdate (If Co-App or Dependent not present/Birthdate unknown enter
   01/01/1900 & notify member they will be reminded to submit birthdate on first visit)

- Select Gender
- Select Marital Status: Single / Married / Undisclosed-if member does not wish to give info
- Enter Social Security Number: If member does not want to provide, skip.
- Enter Emergency Contact: Will Default to the primary members information. If member would like to give an alternate contact Enter name and relationship (Ron Weasley Brother)
- Enter Emergency Contact Phone Number
- Skip Grade
- Account Number: Enter Primary member number, add sub account
  - \*\*A for Spouse/Partner
- X, X1, X2, etc. for Children/Other dependents
- Scan Code: Enter scan code that will be assigned to them
- Join Date: Enter Join Date (same as primary member)
- Sales Person: Skip, Accounting will complete
- Referred By: Skip
- Address **Home** (Primary): Should be same as primary member.
  - \*\*If members do not reside in same residence they are not eligible to be added to membership.
- Telephone: Home number will default to number provided by Primary member, enter business and or mobile for Co-Applicant with area code.
- Email: Enter email address. Confirm it is correct.
  - \*\*If Co-App or dependent does not have their own copy primary members email into field.
- Contact Preferences: Uncheck Do Not Solicit, check Phone and Email, select each contact method from drop down.
  - This allows us to notify co-app via phone/email for any reservations/reservation changes. IE: Swim lessons, massages, etc.

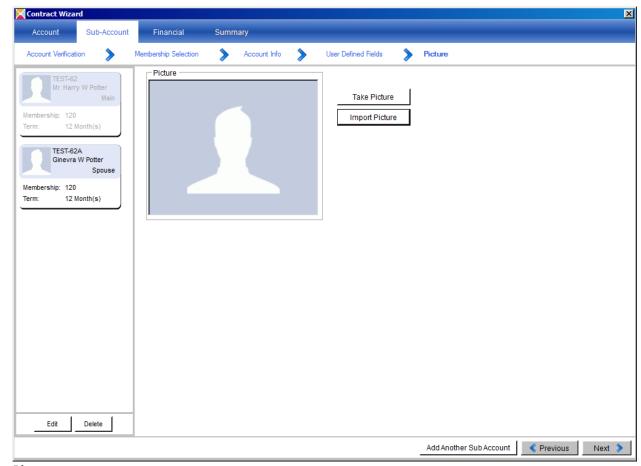








There are no "required" user defined fields for sub accounts at this time. Click Next.



### **Picture**

Click Take Picture

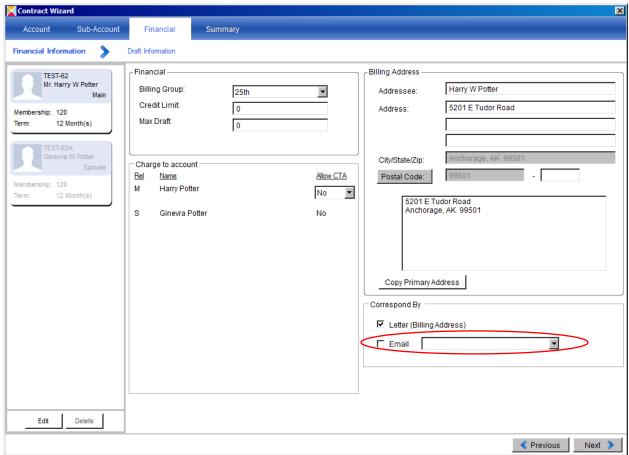
\*\*Take photos of all members present. Photo must be of the member and should be a recognizable photo for identification purposes at check in.

If there are additional Dependents (children) click Add another Sub Account

\*\*\*Repeat Instructions from Step

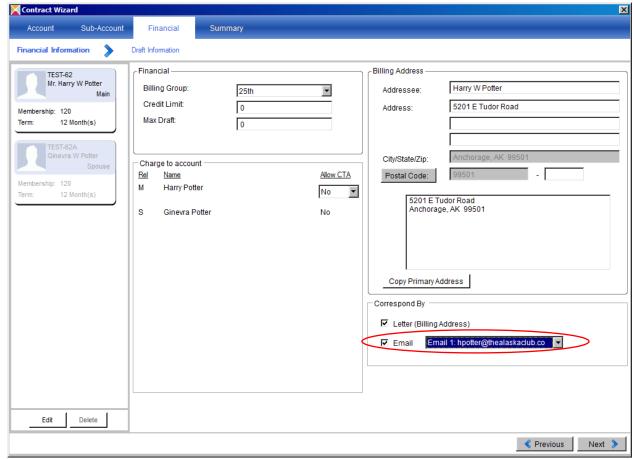
If all dependents added Click Next

## **Financial: Financial Information**

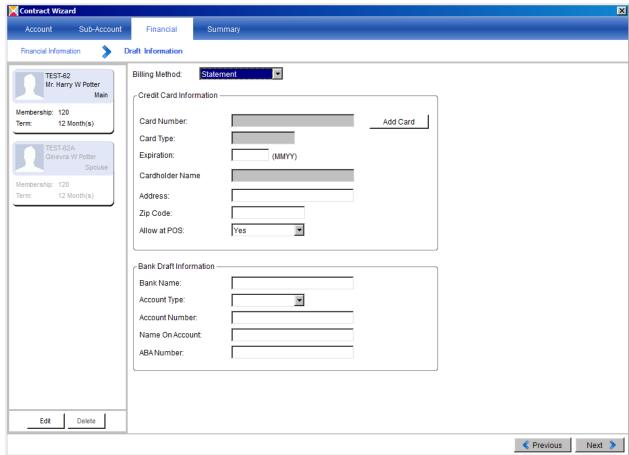


Check Email, select email address from drop down listing.

\*\*ALL OTHER INFORMATION SHOULD REMAIN AS LISTED.

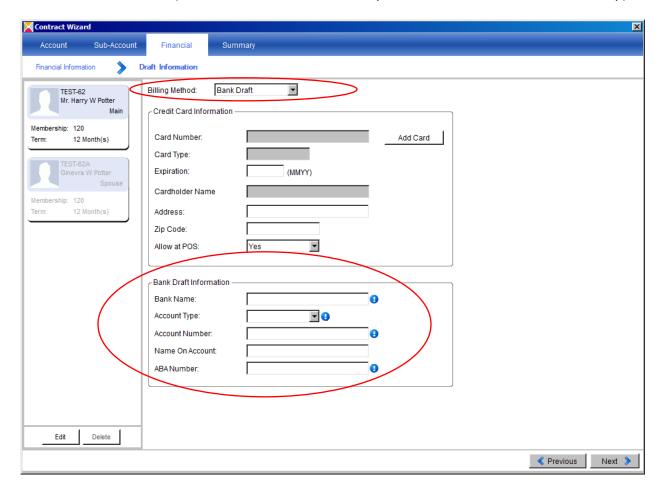


### **Financial: Draft Information**



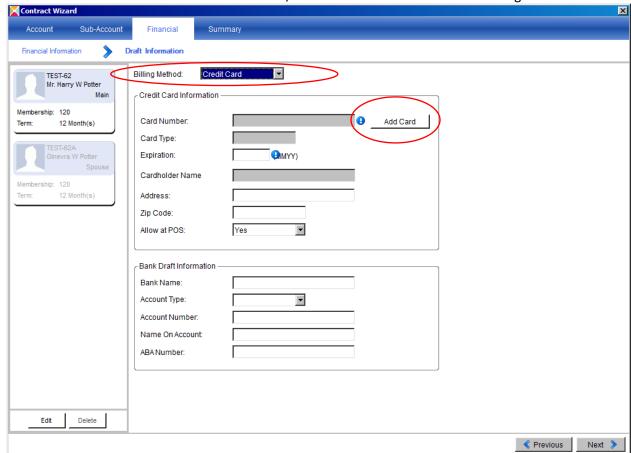
Select Billing Method

Bank Draft or Credit Card (DO NOT select Statement as an option, will result in a Denied Membership)

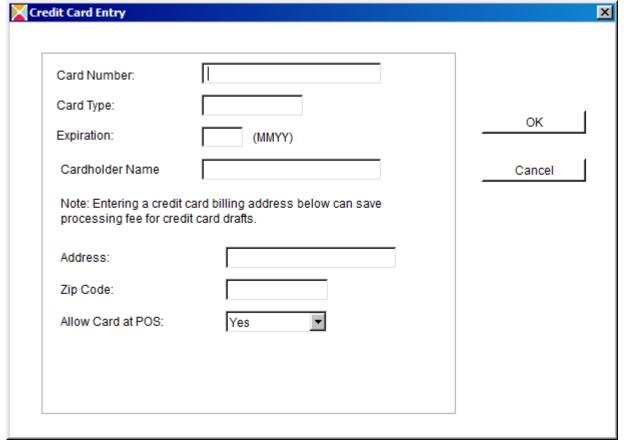


For Bank Draft Complete all spaces with **BLUE!** 

\*\*Notes: 1. Please supply Full Bank Name 2. Ask member if checking or savings account 3. Account Number = Bank Account Number 4. List name as listed on Bank Account/Checks 5. ABA Number = Bank Routing Number or Transit Routing Number.

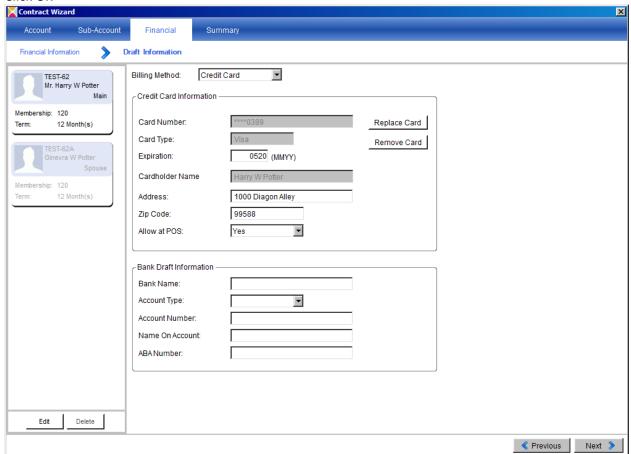


For Credit Card click on Add Card Button next to BLUE!



Allow Card at POS. \*\*Select Yes only if member would like their bankcard on file at POS for non-recurring fees (front desk purchases, swim lesson charges, etc.).

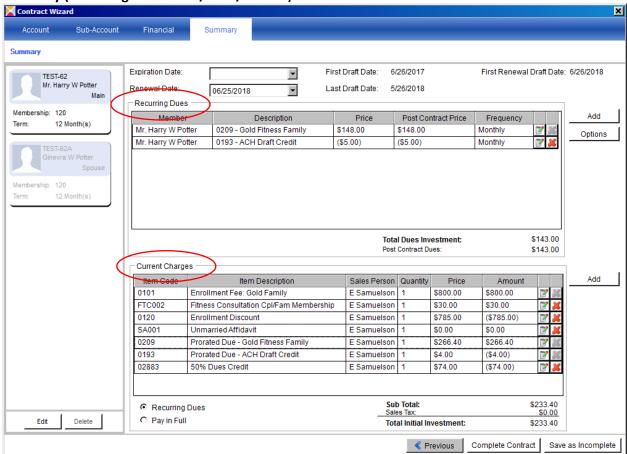
Click OK



<sup>\*\*</sup>If a member wishes to have CC on file for POS purchases but would like their Auto Pay to process by Bank Draft follow these steps. Enter draft by Bank Draft and enter both Credit Card and Bank Account information (be sure have CC to Allow at POS=Yes).

Click Next.

### Summary (Collecting Enrollment/Dues/FC Fees)



Summary screen will show all possible options for the membership. You will need to edit to match the fees owed for the offer sold under.

## Step 1: Review Recurring Dues.

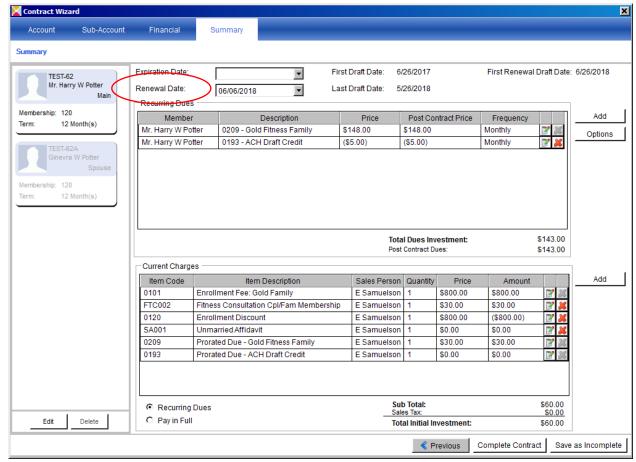
- First item should be the monthly dues for the membership. Verify dues rate only, do not edit. If incorrect rate shown you have most likely selected the wrong membership type or terms (12-mth vs M2M).
- Second item will be the ACH Draft Credit repetitive. If the member did not select autopay by Bank Draft, delete this repetitive by clicking on the **RED X** to the right of the listing.

#### Step 2: Review/Edit Current Charges.

- Enrollment Fee should NOT be edited. These fees are preset based upon the membership Type and Terms. 12-Month will show charge full enrollment fee / Open Ended(M2M) will charge \$50
  - Exception to rule: If signing up a Month 2 Month membership during a special offer month where enrollment is \$0 or an amount different from our standard \$50 click on the pencil/pad button and edit the price to \$0 or current enrollment rate.
- Fitness Consultation Fee should not be edited. These fees are preset based upon the Membership type (Family/Individual/Couple).
  - Exception to rule: if your GM or VP of Membership & Personal Training has approved waiving the FC Fee for this
    member. Click on the RED X to remove it from the fees due. Forward the Email approval to
    wbaker@thealaskaclub.com (Data Entry Membership Applications Clerk).
- Enrollment Discount Fee will default to the full enrollment amount.
  - o For Open Ended/Month 2 Month Click on the RED X to remove the discount.
  - For 12-Month sold under a \$0/zero enrollment offering, leave discount
  - o For 12-Month sold under an offer with a discounted enrollment fee due click on the pen/pad button and edit the Enrollment Discount to match the offer.
    - Example: 12 month offer with \$15 enrollment on a Gold Family membership Enrollment Discount would be edited from \$800 to \$785
- Unmarried Affidavit is only applicable if signing up an Unmarried Couple. If couple is married click on RED X to delete this line item.
- Prorated Dues Fee will default to prorate dues through the end of month.

- o For membership offers where prorated dues are owed for the current month you will collect the fee listed.
- o For membership offers where prorated dues are not owed at joining (Example: 1 month free offers) you will click on the pencil/pad button and edit the \$ amount to \$0.
- For membership offers where the dues owed at joining are a special rate (Example: \$30 for 30 days, 1<sup>st</sup> month for \$15.99, etc.) click on the pencil/pad button and edit the \$ amount to match the offer.
- On the 22<sup>nd</sup> through End of Month prorated current dues and next month dues are owed. Calculate the full dues owed for current prorated and next month dues by adding the Recurring Dues Rate to the Prorated dues listed. Click on the pencil/pad button for Prorated dues and enter the combined \$ amount for currently owed dues.
  - Example 1: Gold Fitness Family recurring dues \$148.00 + Prorated dues 22-31 \$47.83 = \$195.83 new Prorated dues amount collected at joining.
  - Example 2: Special offers where 1st month is free leave Prorated dues as listed to collect for the next month dues owed. Gold Fitness Family 1<sup>st</sup> month free \$0 June 22-July 21 + Prorated dues July 22-31 \$47.83 as listed on Current Charge listing.
  - Example 3: Special offers where 1<sup>st</sup> month is a set rate add that amount to the listed prorated dues. Sold under \$30 for 30 days add \$30 + Prorated dues listed. Gold Fitness Family \$30 for June 22-July 21 + Prorated dues July 22-31 \$47.83 = \$77.83.
- Prorated Due ACH Draft Credit will appear on the listing if you have not deleted the Recurring dues (double check to make sure member selected Autopay by Bank Draft). This item should be edited to \$0/zero by clicking on the pencil/pad button.
- Misc Charge items
  - Additional items may be listed pertaining to special offers through each month. The print screen above shows 50%
     Dues Credit for use in signing up Military Offer members. Please see the current TWIW for instructions for these
     special offers.

PLEASE REVIEW ALL FEES/CHARGES TO MAKE ABSOLUTELY SURE THAT FEES ARE CHARGED APPROPRIATELY.



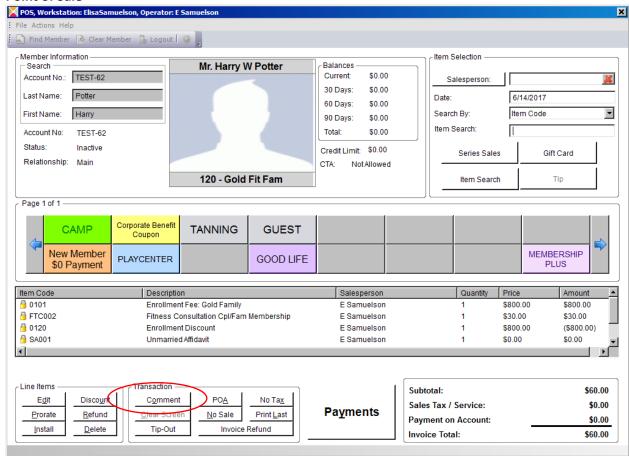
12-month contracts: Enter the Commitment date at Renewal Date

Open Ended/Month to Month contracts: Leave the Commitment date empty (no date)

Click on Complete Contract

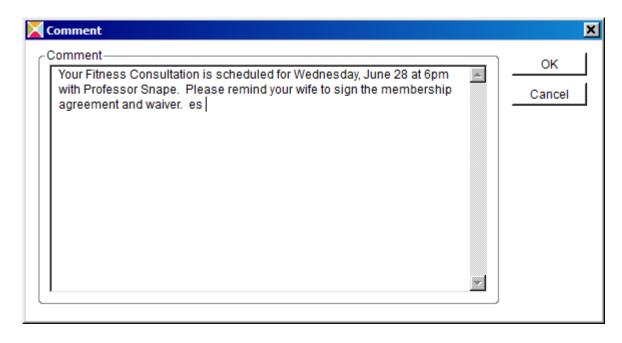
Save as Incomplete if you are not ready to collect funds from the member and have them sign their membership agreement.

### **Point of Sale**



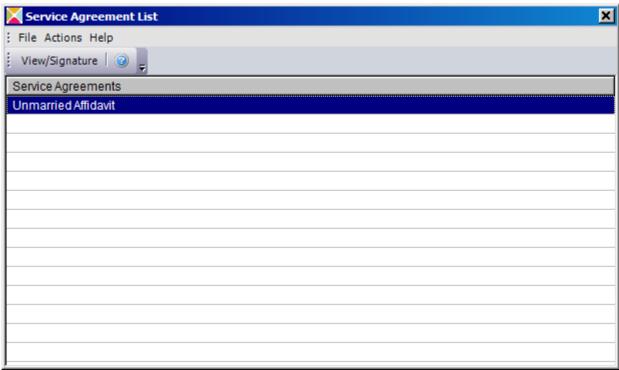
From the Point of Sale Screen first click on Comment (bottom left).

Enter your initials as well as any special notes for the member. For example: reminders to get co-applicant to sign documents, contact info if they need to return information to you, Appointment times for their Fitness Consultation. etc.

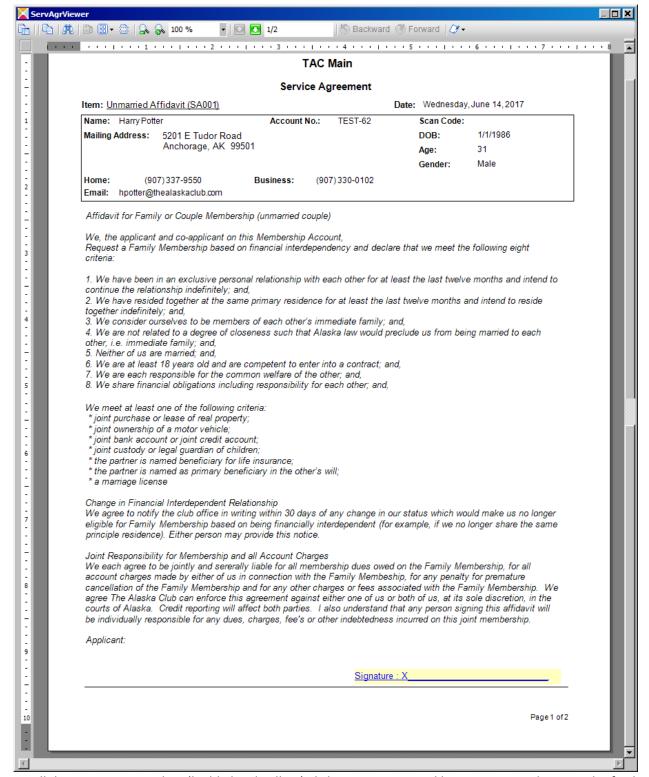


Click OK Click Payments

# **Unmarried Affidavit**

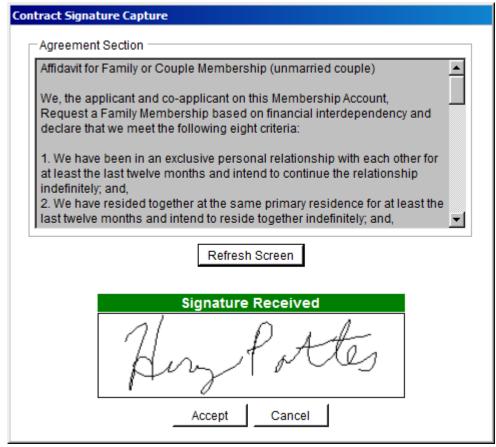


If you are signing up an unmarried couple the Service Agreement List will appear with the option to view/sign the unmarried Affidavit. Click on the Affidavit and then click on View/Signature.

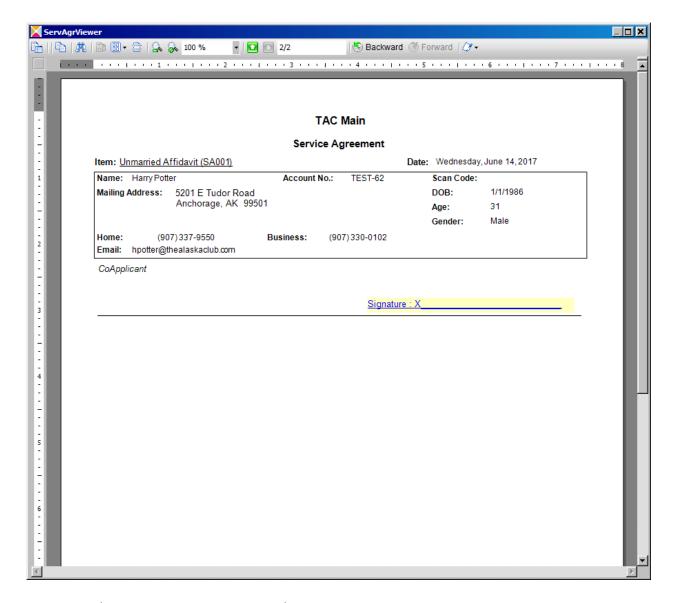


Scroll down to signature line (highlighted yellow) click on signature and have main member sign the firs line using the signature capture pad.

Verify the signature is valid and somewhat legible (do not accept false names "mickey mouse") click on Accept if valid, click on Refresh Screen if we need the member to resign, click on Cancel if you need to go back to the original document without capturing the signature.



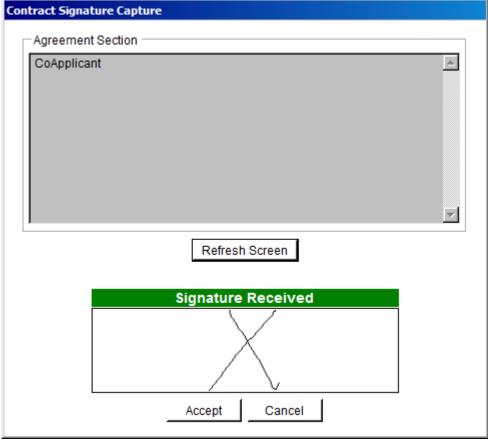
At top of screen go to page 2



Have CoApplicant sign on page 2 signature line.

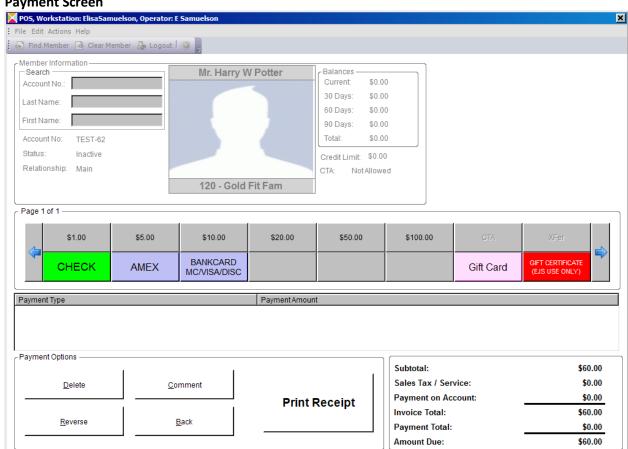
\*\*If the coapp is not present write an X and remind member that we will need the coapp to sign and return upon their first visit to the club (Co-Apps Account will be Frozen until the signed documents are received. Check in messages will be placed on the account as well.

**Click Accept** 



Print a copy of the documents for the member.

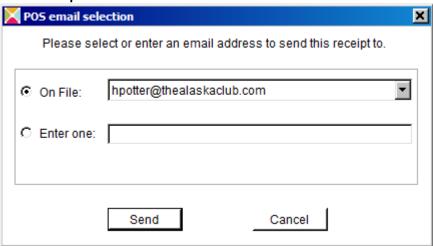




Select payment type (include Check # if paid by check)

Click on Print Receipt (will automatically print if you select a bankcard option).

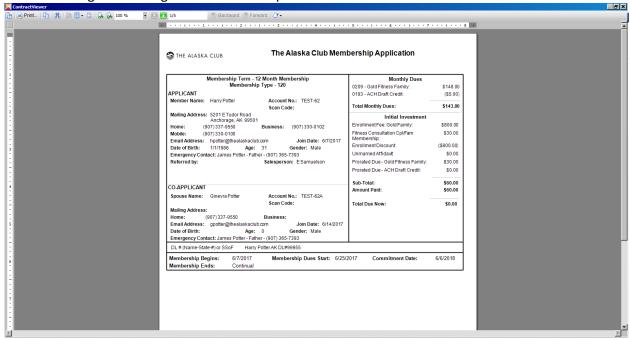
# **Email Receipt**

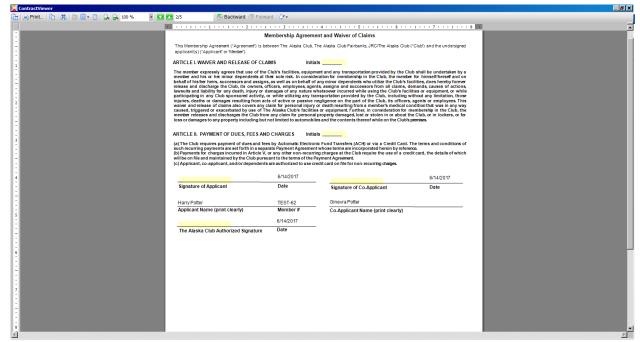


Option to email member their receipt will appear. Click on Send to email receipt (if for some reason the member does not want the emailed receipt click on Cancel).

# **Membership Agreement**

The membership Agreement will now appear ready for capturing signatures. Page 1 will include Member demographic info as well as a listing of recurring and current dues paid. GO TO PAGE 2





Page 2

Have member (and CoApplicant) initial at Article I and Article II

Have Main member sign at Signature of Applicant

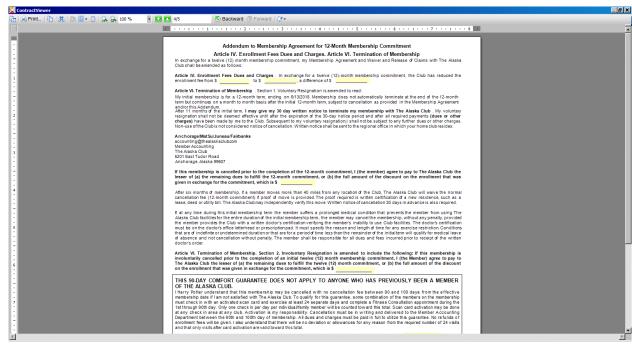
Have Co-Applicant sign at Signature of CoApplicant (if not available write "X" and remind member to have spouse/partner sign and return documents)

# YOU will sign at The Alaska Club Authorized Signature (full name please)

\*\*REMINDER- PLEASE REVIEW EACH INITIAL/SIGNATURE FOR VALIDITY.

#### Page 3

Have member read terms and conditions on page 3.

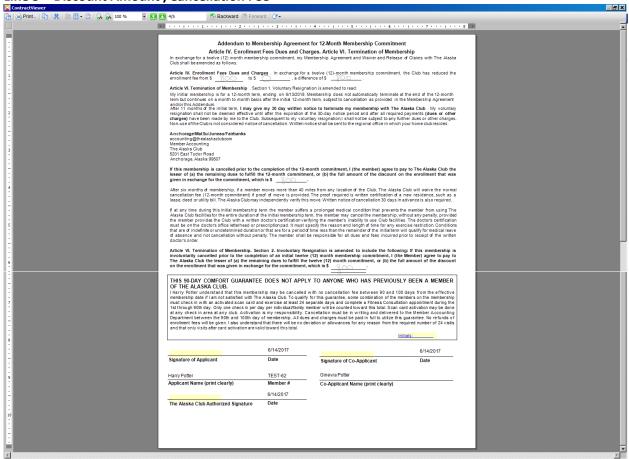


Page 4

For a 12-Month Membership this will be the Addendum to Membership Agreement for 12-Month Commitment.

You will need to use the signature capture pad to hand write in the Enrollment, Discount, and Cancelation Fees in the first 5 lines highlighted yellow PLEASE WRITE AS LEGIBLY AS POSSIBLE!!

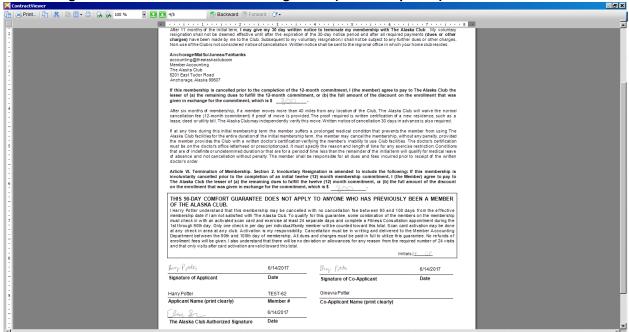
- Line 1 = Enrollment Fee
- Line 2 = Adjusted Enrollment (\$ Amount collected at joining)
- **Line 3 = Discount Amount**
- Line 4 = Discount Amount /Cancellation Fee
- Line 5 = Discount Amount /Cancellation Fee



Have member and Co-App initial at 90-Day Comfort (regardless of past member status this area should always be initialed) Have Main member sign at Signature of Applicant

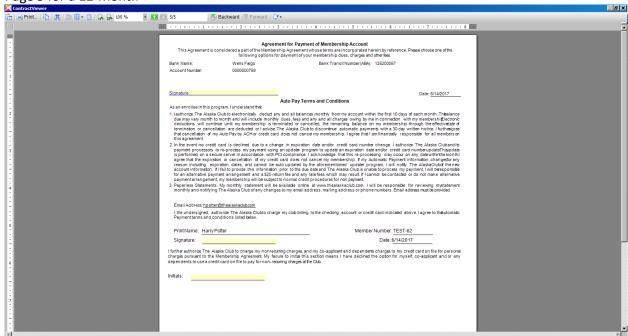
Have Co-Applicant sign at Signature of CoApplicant

YOU will sign at The Alaska Club Authorized Signature (full name please)



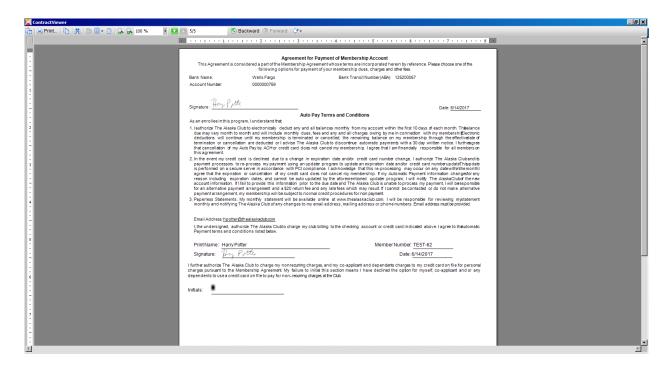
For an Open Ended/Month to Month this will be the Agreement for Payment of Membership Account

Page 5 for a 12-Month

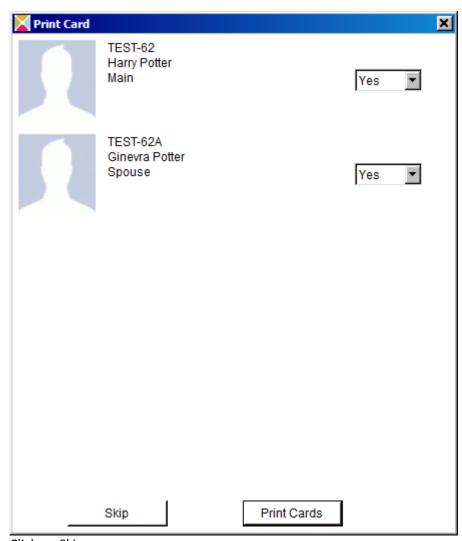


Have Main Member sign at 1st & 2nd signature lines

Initials at the bottom are OPTIONAL. If the member would like Credit Card available at POS this line should be initialed, if they DO NOT want this option make an dot/ink spot "." and Accept as signature.



### **Print Card**



Click on Skip.

Any additional forms required for joining/offer must be sent to Accounting. Example: Membership Plus, Member Acknowledgement, etc.