

NEW Member Pricing Change and Agreement for Payment Change

“The Way it Works”

Date: September 2, 2015

To: Membership Department

From: Director of Sales

Pricing and Presentation (Effective 9/1/2015)

- TAC has increased **NEW** membership dues by \$4.00 (This is on all **NEW** memberships excluding Racquet and Tennis memberships)
- This price change does not affect current members.
- New Price Sheets have been created and distributed to all clubs.
- September Membership Rate Portfolios have been added to MyTAC/Membership.
- Master Rate Sheets have been added to MyTAC/Membership. This can be used as a reference for all membership Rates. (Refresh your MyTAC page to ensure info is updated)
- Please discard all old rate sheets, price presentations sheets, upgrade price sheets, cheat sheets ETC. These will not be accurate as our prices have been changed.

Agreement for payment (Effective 9/1/2015)

- New members can pay for their membership by electing to use:
 - o Credit Card or Debit Card
 - o ACH (Checking or Savings Account with Routing number)
- Direct billing is no longer an option.
- **New Member** Agreement for payment includes the \$3 discount for ACH. (Landscape)
- **Current Member** Agreement for payment does not include \$3 discount (Portrait)
- Mailed Paper Statements are no longer an option.
- Members can access their monthly statements at www.thealaskaclub.com
- New members who elect to enroll and use ACH as their method of monthly payment will receive a \$3.00 discount on their reoccurring monthly dues.
- Membership Coordinators and Membership Managers will receive an additional \$7.00 on any membership agreement that is enrolled with ACH.
- We have created a cheat sheet that includes our MOST used banking institutions, routing numbers and phone numbers. This will be loaded to MyTAC/membership.